51854 7897

SEPTEMBER SALEM TEAR TAPE / PROMOTION #800438 (#809)

FIRST ORDER DATE: 9/10/98

			SALEM (SM)					
			KING	100	LT	LT 100		
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1622		Must - on-Hand for current Template						
533288	NO	JONES McINTOSH	4	4	4	4	5,471.01	9/8/98
332408	NO	KEYCO	1	1	1	1	1374.67	9/8/98
094931	NO	RED VALLEY	3	2	3	2	3419.38	9/8/98
442680	090898	MOUNTAIN CNDY	3	2	3	2	3427.97	9/8/98
	ARRIVAL DATE							
447089	090898	MUTUAL WHSL	1	1	1	1	1367.75	9/8/98
	ARRIVAL DATE							
761406	YES	KLEIN CANDY	17	13	21	14	~~32,225.95~~ 22,225.95	~~9/8/98~~ 8/31/98
	USE "JUDY"							

ATTN: KAY MAXWELL (FAX #3907) FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Extended page

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51854 7898

SEPTEMBER SALEM TEAR TAPE / PROMOTION #800438 (#809)

			SALEM (6M)				JULY PROMOTION		
			KING	100	LT	LT 100			
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#ACCTS ON TEMPLATE
DIV #1622									
026300	NO	AUER	~~2~~	~~2~~	~~2~~	~~2~~	Cancel	9/8/98	~~48~~
533288	NO	JONES McINTOSH	4	4	4	4		9/8/98	73
332400	NO	KEYCO	1	1	1	1		9/8/98	12
094931	NO	MID VALLEY	3	2	3	2		9/8/98	40
442680	090898	MOUNTAIN CNDY	3	2	3	2		9/8/98	65
	ARRIVAL DATE								
447000	090898	MUTUAL WHSL	1	1	1	1		9/8/98	20
	ARRIVAL DATE								
761406	YES	KLEIN CANDY	17	13	21	14		1/0/00	226
	USE 'JUDY'								

800438SP.XLS(8/6/98)

ATTN: KAY MAXWELL (FAX #3907)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

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2-9

SEPTEMBER SALEM TEAR TAPE / PROMOTION #800438 (#809)

FIRST ORDER DATE: 9/10/98

ACCT #	PO #	ACCOUNT NAME	SALEM (SM) KING 24184	100 24185	LT 24196	LT 100 24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1623								
315250	808-A	DOWLINGS	3	3	3	3	4103.25	9/8/98
194040	NO	FINKLE	4	4	5	4	5817.94	9/8/98
611900	NO	STD ROSENBAUM	2	1	3	4	3419.38	9/8/98

203290-H f #4103.25 3-3-3-3 9/8

ATTN: KAY MAXWELL (FAX #3907) FROM: J. CAMPBELL (716-634-4179; FAX: 716-63-

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SEPTEMBER SALEM TEAR TAPE / PROMOTION #800438 (#809)

			SALEM (6M)				JULY PROMOTION		
			KING	100	LT	LT 100			
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#ACCTS ON TEMPLATE
DIV #1623									
315288	908-A	DOWLINGS	3	3	3	3		9/8/98	41 PO #629-B
194040	NO	FINKLE	4	4	5	4		9/8/98	127
203290	NO	H. FOURTUNIS	✓ ~~6~~ 3	~~6~~ 3	~~6~~ 3	~~6~~ 3	*4103.25	9/8/98	~~8~~ 50
356150	NO	LAVIN CANDY	0	0	0	0		9/8/98	12
611800	NO	STD ROSENBAUM	✓ 2	1	3	4		9/8/98	48

800438SP.XLS(8/6/98)

ATTN: KAY MAXWELL (FAX #3907)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

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TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4 ALLOCATION BY SALES LEVEL 08/10/98 04:27 PM

NEXT-FN :

SALES LEVEL: 1623 ALBANY NY DIVISION

		SALEM $.30 OFF	SALEM 100 $.30 OFF	SALEM LT $.30 OFF	SALEM LT 100 $.30 OFF	
PROMOTION	: 800438					
PERIOD	: 809-00					
	ALLOCATION:	12	11	14	14	0
ACCOUNTS	AVAILABLE :	3	3	3	3	0
1606000	DONOHUE CANDY & TOB.					
1940400	FINKLE DISTRIBUTORS,	4	4	5	4	
2032900	HARRY FOURTUNIS, INC	3	3	3	3	
2308000	THE GOLUB CORPORATIO					
3152880	DOWLINGS, INC.	3	3	3	3	
3357100	KINGSTON CANDY & TOB					
3561500	LAVIN CANDY CO., INC					
4315200	MOHAWK CANDY & TOB.					
4416430	STEWART'S MARKETING					
5099770	HARRY FOURTUNIS, INC					

#4,103.25

Order

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrn DOWN Main

51854 7901

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SEPTEMBER SALEM TEAR TAPE / PROMOTION #800438 (#809)

FIRST ORDER DATE: 8/10/98

ACCT #	PO #	ACCOUNT NAME	SALEM KING 24194	SALEM 100 24195	SALEM LT 24196	SALEM LT 100 24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1626							2051.63	
068690	NO	J.A. CALDERON	2	1	2	1		9/8/98
044580	NO	A.D. BEDELL	1	1	1	1	1367.75	9/8/98
081120	NO	BUFFALO TOB	1	1	1	1	1367.95	9/8/98
154188	Use 'Judy'	DERIGO SALES	9	8	13	8	~~3449.38~~ $12993.64	8/31/98 ~~9/8/98~~
189660	696696	ELMIRA	1	1	1	1	1367.75	9/8/98
	ARRIVAL DATE							
311040	NO	JEFFERSON	1	1	1	1	1369.75	9/8/98
336640	696696	E.P. KIRST 09/02/98	3	3	4	3	4445.19	9/2/98
	ARRIVAL DATE							WED DELY
643320	696696	TRIPIFOODS	2	0	4	2	2735.50	9/8/98

~~09~~ 08/31/98

6 5 9 6

9/8/98 ~~8/31/98~~

ATTN: KAY MAXWELL (FAX #3907)

FROM: J. CAMPBELL (716-634-4173; FAX: 716-634-31

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SEPTEMBER SALEM TEAR TAPE / PROMOTION #800438 (#809)

			SALEM (6M)				JULY PROMOTION		
			KING	100	LT	LT 100			
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#/ACCTS ON TEMPLATE
DIV #1626									
088080	NO	J.A. CALDERON	2	1	2	1		9/8/98	36
044880	NO	A.D. BEDELL	1	1	1	1		9/8/98	15
081120	NO	BUFFALO TOB	1	1	1	1		9/8/98	19
154180	Use 'Judy'	DERIGO SALES	9	8	13	8		9/8/98	72
								8/17/98	
180000	090898	ELMIRA	1	1	1	1		9/8/98	19
	ARRIVAL DATE								
311040	NO	JEFFERSON	1	1	1	1		9/8/98	16
336660	090998	E.P. KIRST	3	3	4	3		9/9/98	64
	ARRIVAL DATE							WED DELY	WED DELY
026040	NO	M. ATTEA	0	0	0	0		9/8/98	8
649920	090898	TRIPIFOODS	2	0	4	2		9/8/98	122

800438SP.XLS(8/6/98)

ATTN: KAY MAXWELL (FAX #3907)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

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